

TSM315 Running Meetings, Incentives, Conventions and Exhibitions (M.I.C.E) industry events

School: School of Business and Creative Industries

2025 Semester 1

UniSC Sunshine Coast
UniSC Moreton Bay

**BLENDED
LEARNING**

Most of your course is on campus but you may be able to do some components of this course online.

Online

ONLINE

You can do this course without coming onto campus.

Please go to usc.edu.au for up to date information on the teaching sessions and campuses where this course is usually offered.

1. What is this course about?

1.1. Description

The Meetings, Incentives, Conventions and Exhibitions (MICE) industry continues to grow globally. It offers many diverse employment opportunities and makes significant contributions in economic and non-economic terms. The course takes a global perspective of case studies & industry guest speakers to provide a contemporary & cultural context for examining best practice in planning & activation of MICE. The course provides a succinct overview of the major stakeholders in MICE & what fuels their interest & efforts in terms of realising ROI and giving back to communities.

1.2. How will this course be delivered?

| ACTIVITY | HOURS | BEGINNING WEEK | FREQUENCY |
|---|-------|----------------|-----------|
| BLENDED LEARNING | | | |
| Learning materials – Interactive online learning activities. | 1hr | Week 1 | 12 times |
| Tutorial/Workshop 1 – Scheduled face to face workshops. | 2hrs | Week 1 | 12 times |
| ONLINE | | | |
| Learning materials – Interactive online learning activities. | 1hr | Week 1 | 12 times |
| Tutorial/Workshop 1 – Scheduled online workshops (Recorded). | 2hrs | Week 1 | 12 times |

1.3. Course Topics

- MICE categories & characteristics for destination marketing
- Current and emerging business models for MICE
- Risk and resilience management, legal and regulatory frameworks
- Cross-cultural knowledge transfer and activation
- Program and event experience design
- Marketing and funding for MICE
- Site inspections and client briefs
- Facilities and yield management
- Staging of business events
- Inclusive design and accessibility
- Where to for MICE careers?

2. What level is this course?

300 Level (Graduate)

Demonstrating coherence and breadth or depth of knowledge and skills. Independent application of knowledge and skills in unfamiliar contexts. Meeting professional requirements and AQF descriptors for the degree. May require pre-requisites where discipline specific introductory or developing knowledge or skills is necessary. Normally undertaken in the third or fourth full-time study year of an undergraduate program.

3. What is the unit value of this course?

12 units

4. How does this course contribute to my learning?

| COURSE LEARNING OUTCOMES | GRADUATE QUALITIES MAPPING | PROFESSIONAL STANDARD MAPPING * |
|--|--|---|
| On successful completion of this course, you should be able to... | Completing these tasks successfully will contribute to you becoming... | Competencies from multiple Professional Bodies (see below) * |
| 1 Analyse and evaluate events-related businesses to develop and apply innovative solutions using existing TLE frameworks. | Creative and critical thinker | PC3, PC6.2 |
| 2 Demonstrate effective, professional and persuasive written and oral communication skills. | Empowered Engaged | PC1, PC1.1, PC1.3 |
| 3 Understand how to work independently, collaboratively and efficiently in a team environment with internal and external stakeholders. | Engaged | PC2, PC2.1, PC5, PC5.1 |
| 4 Demonstrate sound discipline knowledge and skills to explain the nature and scope of the MICE and related Industry. | Knowledgeable | PC6, PC6.2 |
| 5 Evaluate aspects of MICE organisations for their corporate governance and TBL policies and practices. | Ethical Sustainability-focussed | 1.3.1, 3.2.3, 4.1.4, PC4, PC4.1, PC5, PC5.1, 7.2.3, 8.3.1, 11.3.5, 12.2.2 |

* Competencies by Professional Body

| CODE | COMPETENCY |
|---|-----------------------|
| ASSOCIATION TO ADVANCE COLLEGIATE SCHOOLS OF BUSINESS | |
| PC1 | Communication |
| PC1.1 | Written Communication |
| PC1.3 | Digital Literacy |

| CODE | COMPETENCY |
|---|---|
| PC2 | Collaboration |
| PC2.1 | Teamwork |
| PC3 | Creative and Critical Thinking |
| PC4 | Community Consciousness |
| PC4.1 | Social Responsibility and Sustainability |
| PC5 | Cultural Awareness |
| PC5.1 | Diversity |
| PC6 | Career-ready |
| PC6.2 | Discipline Knowledge |
| EDUCATION FOR SUSTAINABLE DEVELOPMENT GOALS | |
| 1.3.1 | The learner is able to plan, implement, evaluate and replicate activities that contribute to poverty reduction. |
| 3.2.3 | The learner is able to encourage others to decide and act in favour of promoting health and well-being for all. |
| 4.1.4 | The learner understands the important role of culture in achieving sustainability. |
| 7.2.3 | The learner is able to cooperate and collaborate with others to transfer and adapt energy technologies to different contexts and to share energy best practices of their communities. |
| 8.3.1 | The learner is able to engage with new visions and models of a sustainable, inclusive economy and decent work. |
| 11.3.5 | The learner is able to promote low carbon approaches at the local level. |
| 12.2.2 | The learner is able to encourage others to engage in sustainable practices in consumption and production. |

5. Am I eligible to enrol in this course?

Refer to the [UniSC Glossary of terms](#) for definitions of “pre-requisites, co-requisites and anti-requisites”.

5.1. Pre-requisites

Not applicable

5.2. Co-requisites

Not applicable

5.3. Anti-requisites

Not applicable

5.4. Specific assumed prior knowledge and skills (where applicable)

Ability to produce academic quality reports needed.

6. How am I going to be assessed?

6.1. Grading Scale

Standard Grading (GRD)

High Distinction (HD), Distinction (DN), Credit (CR), Pass (PS), Fail (FL).

6.2. Details of early feedback on progress

Formative feedback will be provided through discussion in tutorials and/or online from week 2

6.3. Assessment tasks

| DELIVERY MODE | TASK NO. | ASSESSMENT PRODUCT | INDIVIDUAL OR GROUP | WEIGHTING % | WHAT IS THE DURATION / LENGTH? | WHEN SHOULD I SUBMIT? | WHERE SHOULD I SUBMIT IT? |
|---------------|----------|--|---------------------|-------------|--------------------------------|-----------------------|--|
| All | 1 | Artefact - Professional, and Written Piece | Individual | 50% | 2000 words | Week 7 | Online Assignment Submission with plagiarism check |
| All | 2a | Activity Participation | Group | 30% | 2,400 words | Exam Period | Online Assignment Submission with plagiarism check |
| All | 2b | Artefact - Professional, and Written Piece | Individual | 10% | 300 words | Exam Period | Online Assignment Submission with plagiarism check |
| All | 2c | Artefact - Professional, and Written Piece | Individual | 10% | 300 words | Exam Period | Online Assignment Submission with plagiarism check |

All - Assessment Task 1: Industry Trend White Paper

| | | | |
|-----------------|---|--|---------------------------|
| GOAL: | Critical analysis of a MICE industry trend | | |
| PRODUCT: | Artefact - Professional, and Written Piece | | |
| FORMAT: | A white paper of around 2,000 words is to be produced, and this will evaluate your analysis of contemporary developments in the MICE industry and relate them to the United Nations Sustainability Development Goals. This task is being used for measuring assurance of learning towards Association to Advance Collegiate Schools of Business (AACSB) accreditation. The following Program Competency will be assessed: PC1.1 Written Communication Demonstrate effective written communication skills in a business context. | | |
| CRITERIA: | No. | | Learning Outcome assessed |
| | 1 | Critically analyse an emerging MICE industry trend or practice | 1 4 |
| | 2 | Identify opportunities and challenges for MICE practitioners by relating the trend to United Nations Sustainable Development Goals | 1 5 |
| | 3 | Organisation and structure of written content | 2 |
| | 4 | Development and articulation of informed arguments | 4 |
| | 5 | Referencing of sources of informed information used within the body of the document and in a reference list using Harvard referencing style. | 2 4 |
| | 6 | Accuracy and presentation of informed work including English expression, discipline-based vocabulary, grammar, spelling and punctuation. | 2 4 |
| GENERIC SKILLS: | Communication, Problem solving | | |

All - Assessment Task 2a: Bid Proposal

| | | | | | |
|-----------------|---|---|--|--|---------------------------|
| GOAL: | To critically assess the factors involved in hosting an international MICE event and produce a compelling bid proposal to host a future edition of a MICE event. | | | | |
| PRODUCT: | Activity Participation | | | | |
| FORMAT: | <p>This is a group assessment task</p> <p>Students will be required to work in groups (of no more than 5 students) to understand the specific requirements asked of a MICE industry event bid, apply key concepts and present a compelling bid proposal of around 2,400 words.</p> <p>In addition to the bid proposal, you will be assessed on your knowledge and understanding of group processes evidenced through submission of weekly group activities (e.g. minutes of meetings, action plans) and your individual contribution to the group task evidenced through a peer evaluation. .</p> <p>This task is being used for measuring assurance of learning towards Association to Advance Collegiate Schools of Business (AACSB) accreditation. The following Program Competency will be assessed:</p> <p>Program Competency 2.1</p> <p>Demonstrate an understanding of effectively managing and working in teams in a business context.</p> <p>Assessment: 30% + 10% peer evaluation</p> | | | | |
| CRITERIA: | No. | | | | Learning Outcome assessed |
| | 1 | Provide a compelling MICE industry bid proposal to host a future event | | | 1 2 4 |
| | 2 | Incorporate sustainable and inclusive practices into MICE planning and operations | | | 1 5 |
| | 3 | Use of interpersonal skills when engaging with team members. | | | 3 |
| | 4 | Accuracy and presentation of written work including English expression, discipline-based vocabulary, grammar, spelling and punctuation. | | | 2 4 |
| GENERIC SKILLS: | Communication, Collaboration, Problem solving, Organisation | | | | |

All - Assessment Task 2b: Group Processes Report

| | | | |
|-----------------|--|---|---------------------------|
| GOAL: | Heightened understanding of group processes, team work and leadership in a professional context. | | |
| PRODUCT: | Artefact - Professional, and Written Piece | | |
| FORMAT: | Produce a written account of the experience of completing this group assignment with reference to group processes and teamwork concepts. | | |
| CRITERIA: | No. | | Learning Outcome assessed |
| | 1 | Knowledge and application of effective group processes | 3 |
| | 2 | Acknowledgement and facilitation of strengths and skills of team members | 3 |
| | 3 | Accuracy and presentation of written work including English expression, discipline-based vocabulary, grammar, spelling and punctuation. | 2 |
| GENERIC SKILLS: | Communication, Collaboration | | |

All - Assessment Task 2c: Self and peer reflection report

| GOAL: | Enhanced appreciation of personal strengths for working in collaborative and team environments. | | | | | | | | | | | | | |
|------------------------|--|---------------------------|--|---------------------------|---|---|---|---|---|---|---|---|---|--|
| PRODUCT: | Artefact - Professional, and Written Piece | | | | | | | | | | | | | |
| FORMAT: | Produce a short statement on your individual contribution to and learnings from completion of the group task. Completion of an evaluation table of team members and own contributions to the group task. | | | | | | | | | | | | | |
| CRITERIA: | <table><tr><th>No.</th><th></th><th>Learning Outcome assessed</th></tr><tr><td>1</td><td>Use of interpersonal skills when engaging with team members</td><td>3</td></tr><tr><td>2</td><td>Individual contribution to the group task</td><td>3</td></tr><tr><td>3</td><td>Accuracy and presentation of written work including English expression, discipline-based vocabulary, grammar, spelling and punctuation.</td><td>2</td></tr></table> | No. | | Learning Outcome assessed | 1 | Use of interpersonal skills when engaging with team members | 3 | 2 | Individual contribution to the group task | 3 | 3 | Accuracy and presentation of written work including English expression, discipline-based vocabulary, grammar, spelling and punctuation. | 2 | |
| No. | | Learning Outcome assessed | | | | | | | | | | | | |
| 1 | Use of interpersonal skills when engaging with team members | 3 | | | | | | | | | | | | |
| 2 | Individual contribution to the group task | 3 | | | | | | | | | | | | |
| 3 | Accuracy and presentation of written work including English expression, discipline-based vocabulary, grammar, spelling and punctuation. | 2 | | | | | | | | | | | | |
| GENERIC SKILLS: | Communication, Collaboration | | | | | | | | | | | | | |

7. Directed study hours

A 12-unit course will have total of 150 learning hours which will include directed study hours (including online if required), self-directed learning and completion of assessable tasks. Student workload is calculated at 12.5 learning hours per one unit.

8. What resources do I need to undertake this course?

Please note: Course information, including specific information of recommended readings, learning activities, resources, weekly readings, etc. are available on the course Canvas site– Please log in as soon as possible.

8.1. Prescribed text(s) or course reader

Please note that you need to have regular access to the resource(s) listed below. Resources may be required or recommended.

| REQUIRED? | AUTHOR | YEAR | TITLE | EDITION | PUBLISHER |
|-------------|--------------------------------|------|-----------------------------|---------|-----------|
| Recommended | Rob Davidson | 2019 | Business Events | Second | Routledge |
| Recommended | Tony Rogers, Peter Wynn-Moylan | 2023 | Conferences and Conventions | Fourth | Routledge |

8.2. Specific requirements

Not applicable

9. How are risks managed in this course?

Health and safety risks for this course have been assessed as low. It is your responsibility to review course material, search online, discuss with lecturers and peers and understand the health and safety risks associated with your specific course of study and to familiarise yourself with the University's general health and safety principles by reviewing the [online induction training for students](#), and following the instructions of the University staff.

10. What administrative information is relevant to this course?

10.1. Assessment: Academic Integrity

Academic integrity is the ethical standard of university participation. It ensures that students graduate as a result of proving they are competent in their discipline. This is integral in maintaining the value of academic qualifications. Each industry has expectations and standards of the skills and knowledge within that discipline and these are reflected in assessment.

Academic integrity means that you do not engage in any activity that is considered to be academic fraud; including plagiarism, collusion or outsourcing any part of any assessment item to any other person. You are expected to be honest and ethical by completing all work yourself and indicating in your work which ideas and information were developed by you and which were taken from others. You cannot provide your assessment work to others. You are also expected to provide evidence of wide and critical reading, usually by using appropriate academic references.

In order to minimise incidents of academic fraud, this course may require that some of its assessment tasks, when submitted to Canvas, are electronically checked through Turnitin. This software allows for text comparisons to be made between your submitted assessment item and all other work to which Turnitin has access.

10.2. Assessment: Additional Requirements

Eligibility for Supplementary Assessment

Your eligibility for supplementary assessment in a course is dependent of the following conditions applying:

The final mark is in the percentage range 47% to 49.4%

The course is graded using the Standard Grading scale

You have not failed an assessment task in the course due to academic misconduct

10.3. Assessment: Submission penalties

Late submission of assessment tasks may be penalised at the following maximum rate:

- 5% (of the assessment task's identified value) per day for the first two days from the date identified as the due date for the assessment task.

- 10% (of the assessment task's identified value) for the third day - 20% (of the assessment task's identified value) for the fourth day and subsequent days up to and including seven days from the date identified as the due date for the assessment task.

- A result of zero is awarded for an assessment task submitted after seven days from the date identified as the due date for the assessment task. Weekdays and weekends are included in the calculation of days late. To request an extension you must contact your course coordinator to negotiate an outcome.

10.4. SafeUniSC

UniSC is committed to a culture of respect and providing a safe and supportive environment for all members of our community. For immediate assistance on campus contact SafeUniSC by phone: [07 5430 1168](tel:0754301168) or using the [SafeZone](#) app. For general enquires contact the SafeUniSC team by phone [07 5456 3864](tel:0754563864) or email safe@usc.edu.au.

The SafeUniSC Specialist Service is a Student Wellbeing service that provides free and confidential support to students who may have experienced or observed behaviour that could cause fear, offence or trauma. To contact the service call [07 5430 1226](tel:0754301226) or email studentwellbeing@usc.edu.au.

10.5. Study help

For help with course-specific advice, for example what information to include in your assessment, you should first contact your tutor, then your course coordinator, if needed.

If you require additional assistance, the Learning Advisers are trained professionals who are ready to help you develop a wide range of academic skills. Visit the [Learning Advisers](#) web page for more information, or contact Student Central for further assistance: +61 7 5430 2890 or studentcentral@usc.edu.au.

10.6. Wellbeing Services

Student Wellbeing provide free and confidential counselling on a wide range of personal, academic, social and psychological matters, to foster positive mental health and wellbeing for your academic success.

To book a confidential appointment go to [Student Hub](#), email studentwellbeing@usc.edu.au or call 07 5430 1226.

10.7. AccessAbility Services

Ability Advisers ensure equal access to all aspects of university life. If your studies are affected by a disability, learning disorder mental health issue, injury or illness, or you are a primary carer for someone with a disability or who is considered frail and aged, [AccessAbility Services](#) can provide access to appropriate reasonable adjustments and practical advice about the support and facilities available to you throughout the University.

To book a confidential appointment go to [Student Hub](#), email AccessAbility@usc.edu.au or call 07 5430 2890.

10.8. Links to relevant University policy and procedures

For more information on Academic Learning & Teaching categories including:

- Assessment: Courses and Coursework Programs
- Review of Assessment and Final Grades
- Supplementary Assessment
- Central Examinations
- Deferred Examinations
- Student Conduct
- Students with a Disability

For more information, visit <https://www.usc.edu.au/explore/policies-and-procedures#academic-learning-and-teaching>

10.9. Student Charter

UniSC is committed to excellence in teaching, research and engagement in an environment that is inclusive, inspiring, safe and respectful. The [Student Charter](#) sets out what students can expect from the University, and what in turn is expected of students, to achieve these outcomes.

10.10. General Enquiries

In person:

- **UniSC Sunshine Coast** - Student Central, Ground Floor, Building C, 90 Sippy Downs Drive, Sippy Downs
- **UniSC Moreton Bay** - Service Centre, Ground Floor, Foundation Building, Gympie Road, Petrie
- **UniSC SouthBank** - Student Central, Building A4 (SW1), 52 Merivale Street, South Brisbane
- **UniSC Gympie** - Student Central, 71 Cartwright Road, Gympie
- **UniSC Fraser Coast** - Student Central, Student Central, Building A, 161 Old Maryborough Rd, Hervey Bay
- **UniSC Caboolture** - Student Central, Level 1 Building J, Cnr Manley and Tallon Street, Caboolture

Tel: +61 7 5430 2890

Email: studentcentral@usc.edu.au